

**The Australian Grains
Industry Conference**

2026



INTERNATIONAL DELEGATE PROGRAM

**Part of AGIC Week
27 - 31 July 2026
Melbourne, Australia**

<https://agic.org.au>

HOSTED BY



SUPPORTED BY





The Australian Grains
Industry Conference

2026



CONTENTS

Message from GTA	4
Message from Austrade	5
About AGIC	6
Venue Information	7
AGIC Program at a Glance	8
International Delegate Day Australian Grains Industry Capability Briefing	9
Field Visit – Horsham	10
Field Visit – Geelong	11
Technical Program	12
Social Program	16
Delegation Profiles	17

WELCOME TO AGIC WEEK



Grain Trade Australia

On behalf of Grain Trade Australia (GTA), it is my pleasure to welcome you to Australia and AGIC Week 2026.

It is a privilege to welcome delegates from China, India, the Philippines, Vietnam and Indonesia to Australia for this important week of industry engagement. Your participation reflects the value of the strong relationships that continue to underpin Australia's grain export industry and the shared commitment to collaboration across our region.

AGIC Week has been developed to provide international delegates with a deeper understanding of Australia's grain supply chain, from production through to export. Through industry visits, technical discussions and AGIC Australia, the program offers valuable opportunities to exchange knowledge, strengthen existing partnerships and build new connections with colleagues from across the Australian grain industry.

Australia's reputation as a trusted supplier has been built over many decades through a consistent focus on quality, reliability and transparency. These principles continue to underpin our trading relationships and remain fundamental to meeting the evolving needs of our customers across the region.

GTA is proud to support this reputation through an industry-led self-regulatory framework that facilitates efficient and transparent trade. Trading Standards, Trade Rules, Contracts and the Code of Practice provide confidence throughout the supply chain. Ongoing collaboration between industry and government helps ensure Australian grain continues to meet the expectations of domestic and international markets.

Building and maintaining strong relationships with our customers is central to GTA and the Australian grain industry. While AGIC Australia provides an opportunity to welcome international customers to Australia and showcase our industry first-hand, AGIC Asia extends these conversations into key export markets each year. Together, these complementary events strengthen partnerships, encourage the exchange of ideas and reinforce the connections that support long-term trade throughout the region.

Thank you for joining us for AGIC Week 2026. I trust your visit will provide valuable insights, meaningful discussions and opportunities to further strengthen the partnerships that contribute to a resilient and prosperous grain industry.

I wish you an enjoyable and rewarding stay in Australia.

Pat O'Shannassy

CEO
Grain Trade Australia



Austrade

Welcome to Australia.

On behalf of Austrade, the Australian Federal Government's Export Promotion Agency, it is a great pleasure to welcome you to this special international buyer program. We are delighted to share with you the quality, scale and capability of Australia's grains, pulses and oilseeds sector.

Over the coming days, you will visit Australian farms to see grains and pulses growing in the field, meet growers and industry representatives, and gain firsthand insights into our safe, reliable supply chains. This field visit will also showcase the Australian industry's commitment to continuous improvement in product performance to better meet customer needs. You will also attend AGIC Australia, the major industry conference, with opportunities to connect with people from across Australia's grains, pulses and oilseeds industry.

Austrade is hosting the business meeting program at AGIC, helping to connect you to relevant Australian exporters.

We hope this AGIC Week International Buyer Program helps you build valuable connections, identify new commercial opportunities, and deepen your understanding of Australian agriculture from paddock to market.

Thank you for joining us. We hope you enjoy your time in Australia.

Craig Young

Senior Global Engagement Manager
Austrade

ABOUT AGIC

The Australian Grains Industry Conference (AGIC 2026) is an industry run conference for grain industry participants and service providers, hosted by leading grain associations Grain Trade Australia (GTA) and the Australian Oilseeds Federation (AOF).

This industry-organised event provides unparalleled opportunities for international delegates, buyers and/or investors to build their knowledge of the Australian grain, oilseed and pulses industry and access customers/ suppliers.

The Australian grain industry is a highly valued partner with reliable supply, secure supply chains and high quality and safe products. AGIC serves several strategic purposes for the Australian grain industry and GTA Members including:

- Building relationships with customers and other stakeholders
- Enhancing Australia's reputation as a valued supplier and reliable business partner
- Promoting the value of Australian grain and the Australian grain supply chain.

AGIC brings together organisations from across the grain value chain including production, logistics, processing and marketing of grains, as well as supporting services. AGIC covers exposure to:

- Grain, oilseed and pulse producers, processors, importers and exporters
- Manufacturers of food, animal feed, biofuels and bio-based industrial products
- Suppliers of services (financial/logistical/marketing/communications) to the grain and grain-products industry
- Ports businesses, freight forwarders, shipping/ocean line companies, container companies
- Technology, equipment and service providers
- Trade groups, government agencies and researchers
- Industry advisers/consultants; key policy/decision makers.

The Australian Trade and Investment Commission (Austrade), in partnership with GTA, welcomes you to AGIC 2026 and hope that you enjoy participation in this premier event on the Australian grains industry calendar.



VENUE INFORMATION



CROWN PROMENADE MELBOURNE - Conference

The Crown Promenade Melbourne is located in the vibrant Southbank entertainment precinct and directly linked to the Crown Entertainment Complex. It is close to the CBD and the city's most famous arts and sporting facilities.

📍 8 Whiteman Street, Southbank, Victoria 3006

🌐 www.crownmelbourne.com.au

GLOBAL VICTORIA - International Delegate Day 1 Symposium

📍 Level 46, 55 Collins Street, Melbourne, Victoria 3000

🌐 <https://global.vic.gov.au>

RYDGES HOTEL

📍 186 Exhibition Street, Melbourne, Victoria 3000

🌐 www.rydges.com/accommodation/melbourne-vic/melbourne-cbd/

INTERNATIONAL HOTEL HORSHAM - International Delegate Day 1 Accommodation

📍 118 Baillie Street Horsham, Victoria 3400

🌐 <https://horshamint.com.au>



AGIC PROGRAM AT A GLANCE

The Australian Grains
Industry Conference

2026



Monday 27 July 2026

AGIC - Inaugural AGIC International Delegate Day 1

Special Information Symposium for international delegates, Australian grain groups, Austrade and industry representatives

International Delegate visit to Horsham [invitation only](#)

Tuesday 28 July 2026

AOF & GTA Association Day

International Delegate Field Visit to Horsham

Wednesday 29 July 2026

AGIC 2026 Technical Program Day 1

Biotechnology Networking Breakfast [invitation only](#)

HFW Women in Grain Networking Breakfast – *sponsored by HFW* [please register](#)

AGIC Technical Program

AGIC Welcome Reception with International Flavours – *sponsored by Port of Melbourne*

Thursday 30 July 2026

AGIC 2026 Technical Program Day 2

AGIC Mentoring Breakfast [please register](#)

Austrade International Delegate & Exporter Business Matching Breakfast [please register](#)

AGIC Technical Program

AGIC Gala Dinner – *sponsored by CBH Group*

Friday 31 July 2026

AGIC - Inaugural AGIC International Delegate Day 2

International Delegate Geelong Port Visit [invitation only](#)

MONDAY 27 JULY



INTERNATIONAL DELEGATE DAY AUSTRALIAN GRAINS INDUSTRY CAPABILITY BRIEFING

VENUE: Global Victoria – Level 46, 55 Collins Street, Melbourne, Victoria 3000

DRESS CODE: Smart casual

8.30am	Registration and networking coffee
9.00am	Welcome and program outline
9.15am	Welcome • Susan Kahwati, Head of Green Economy and Agrifood, Austrade • Paul Stagg, Director Trade, Global Victoria • Pat O'Shannassy, CEO, Grain Trade Australia • John Southwell, GM Trade & Market Access, Grains Australia
9.45am	Australian grains industry capability – a secure and reliable supplier of quality grains for feed and food processing
9.45am	Australian grain value chain: Pat O'Shannassy, CEO, Grain Trade Australia
10.15am	Ag production and export capability: Brian Kearns, Senior Trade Manager Food and Fibre Exports, Global Victoria
10.30am	Australian supply & demand: Rod Baker, Agricultural Analyst, Bendigo Bank
11.00am	Morning tea
11.30am	Grains and nutrition: Ron Storey, Chair, Grains & Legumes Nutrition Council
11.45am	Sustainability – Australian canola story: Rosemary Richards, Chair, Australian Oilseeds Federation
12.00pm	Optimising Australian grain in food and feed processing Panel discussion moderated by John Southwell, GM Trade & Market Access, Grains Australia Panellists: • Mary Raynes, Senior Markets Manager - Barley & Pulse, Grains Australia: Barley • Peter Wilson, Chair, Grains Australia Pulse Council: Pulses • Chris Carter, General Manager, Insights and Engagement, Grains Australia: Wheat • Peter Breguet, Senior Manager Trade & Market Access, Grains Australia: Oats
12.45pm	Roundtable discussion
1.00pm	Closing comments
	Lunch
2.00pm	Buses will depart Rydges Hotel for travel to Horsham



TUESDAY 28 JULY

FIELD VISIT - HORSHAM

DRESS CODE: Smart casual, closed shoes/boots required, warm coat suggested

7.45am	Buses depart International Hotel Horsham
8.00am	Intergrain Tour of Intergrain breeding facility – wheat, barley, faba beans
9.00am	JK Milling Tour of JK Milling pulse packing facility
10.00am	Grain Innovation Park via Nufarm Seeds Grain Innovation Park including: • Crop Quality labs and facilities • Soil & Crop Agronomy Sciences • Plant Pathology • Australian Grains Genebank
11.30am	Nufarm Canola Breeding Trials & Farm Visit Grower overview of grain production systems Nufarm Seeds breeding trials visit Discussion on farming practices, sustainability and productivity including: • Crop rotation and long-term sustainability. • Precision agriculture: – OSST - Optical Spot spraying technology. – No-till farming systems and Water use efficiency (WUE). – Modern seeding technology. – Protein monitoring at harvest. – Drone and digital agriculture tools. • On-farm storage. Including lunch in field
2.00pm	Travel to Smeaton via drive pass of CHS Broadbent and/or Bunge facilities
4.30pm	Essantis Ballarat – oat processing plant
5.30pm	Travel back to Melbourne (arrive around 7-7.30pm) Own arrangements for dinner



FRIDAY 31 JULY



FIELD VISIT - GEELONG

DRESS CODE: Smart casual

8.30am	Buses depart from Crown Promenade, Melbourne
9.30am	Riordan Grain - tour of facility • Balliang Site including bunker, silos and shed storage and container packing site • Drive past fertiliser sheds at Corio • Drive past wharf for bulk vessel loading at North Shore
11.00am	Geelong Port - hosted by GrainCorp
12.30pm	Lunch (Novotel) including whiskey tasting
2.00pm	Buses depart for Melbourne



TECHNICAL PROGRAM

DAY 1
WED
29 JULY

7.30am -
8.30am

**Special Invitation Event:
Biotechnology Networking
Breakfast**

Hear from:

Tress Walmsley, CEO, Intergrain
Gerard Tuck, CEO, 121Seed
Amos Palfreyman, CEO, Miruku
Rosemary Richards, GTA
Dr. Reshma Roy, Future Crops Centre

HFW Women in Grain Networking Breakfast

Hear success stories, build rapport and network with other women in the grain industry.

Facilitator: Ranjani Sundar, Partner, HFW

Panel: Michelle Kerr, Executive Officer, Riordan Grain Services
Anna De Navi, Deputy General Counsel, GrainCorp
Kyla Davie, National Quality Manager, CHS Broadbent

8.00am -
8.45am

Registration & Exhibit Open

8.45am

Plenary Doors Open

9.00am -
9.25am

Official AGIC 2026 Opening

Emcee: Ranjani Sundar, Partner, HFW

Welcome: Ole Houe, Chair, Grain Trade Australia

9.25am -
9.40am

Session 1.0: Opening Address

Hon Julie Collins MP, Minister for Agriculture, Fisheries & Forestry

9.40am -
10.10am

Session 1.1: Economic Outlook

Keynote Speaker: Paul Bloxham, Chief Economist, (Australia, New Zealand & Global Commodities) HSBC

10.10am -
10.45am

MORNING TEA

10.45am -
11.30am

Session 1.2: Outlook for the Global Grain and Oilseed Market

Keynote Speaker: Karen Braun, Chief Market Analyst, Zaner Ag Hedge USA

11.30am -
12.10pm

Session 1.3: Australian Market Review – Outlook, challenges and opportunities

Facilitator: Nick Carracher, CEO, Lachstock Consulting, Adelaide

Panel: Tim Martin, Managing Director, Australian Grain Export, Adelaide
Bridie George, Origination Manager, Marina Commodities, Tamworth
Henry Weddell, Director – Canola Trading, Cargill Australia, Melbourne

TECHNICAL PROGRAM

DAY 1
WED
29 JULY

12.10pm -
12.30pm

Session 1.4: The Competition - Black Sea Region

Keynote: Anna Harouni, Associate Editor - Agriculture, Argus Media Singapore

12.30pm -
1.45pm

LUNCH sponsored by TT Club



1.45pm -
2.15pm

Emcee: Stephen Thompson, Partner, HFW

Session 1.5: Global Energy Crisis - How does the global oil market work? Black and White Swan risks

Speaker: Nick Shaw, Head for Trading and Shipping, Australia & New Zealand, BP Australia

2.15pm -
3.00pm

Session 1.6: Food Security and Supply Chain Resilience

Speaker: Andrew Henderson, Principal, Agsecure

3.00pm -
3.30pm

AFTERNOON TEA

3.30pm -
4.00pm

Session 1.7: Fertiliser - Global perspective & Australian impact

Speaker: Isaac Zhao, Senior Principal Analyst Lead - China Fertilisers, S&P Global Energy, China

4.00pm -
4.40pm

Session 1.8: Ready to go - Grain & Oilseed feedstocks for a LCLF industry in Australia

Facilitator: Courtney Draper - AOF Manager, Australian Oilseeds Federation

Panel: Annabel Mactier, Policy Manager, Trade & Supply Chains, GrainGrowers
Harry Jobberns, Head of Climate Advocacy, Qantas
Don Campbell, General Manager Nutrition & Energy, GrainCorp

4.40pm -
4.50pm

Day 1 - Closing Comments & Special Presentation

Michael Wood, Managing Director, Rural Logic & Deputy Chair, Grain Trade Australia

4.50pm -
5.00pm

Comments: Wayne Murphy, Trade & Supply Chain Manager, Port of Melbourne

5.00pm -
7.00pm

AGIC 2026 Welcome Reception with International Flavours Sponsored by Port of Melbourne

Network with AGIC Delegates in the Exhibition area

Port of Melbourne



TECHNICAL PROGRAM

DAY 2
THURS
30 JULY

7.30am -
8.30am

AGIC Mentor / Mentee Breakfast Exchange

Facilitator: Ole Houe, Chair,
Grain Trade Australia

Find a Mentor or Mentee. Mix & mingle
with potential Mentors & Mentees.
(Open to all AGIC Delegates)

Austrade International Business Matching Breakfast

Welcome: Pat O'Shannassy, CEO,
Grain Trade Australia

Facilitator: Craig Young, Senior Global
Engagement Manager, Austrade

A networking/business matching breakfast
including international delegations and
Australian exporters.

8.00am -
8.45am

Registration & Exhibit Open

8.45am -
9.00am

Day 2 Welcome

Emcee: Alex McKellar, Partner, HFW

Opening Remarks: Courtney Draper, AOF Manager, Australian Oilseeds Federation

9.00am -
9.30am

Session 2.1: Biotechnology innovation, regulation and the grain supply chain

Facilitator: Rosemary Richards, Trade Market Access Consultant, Grain Trade Australia

Panel: Naomi Stevens, Global Policy Advocacy Seeds & Traits, Bayer
Lucy Darragh, Future Crops Centre, ANU
Carl Ramage, Managing Director, Rautaki Solutions

9.30am -
10.00am

Session 2.2: Supply Chain Productivity Enhancers and Bottlenecks

Facilitator: Simon Gellert, Snr Director, Trading Wheat & Barley ANZ, Bunge

Panel: Josh Connell, Head of Supply Chain, GrainCorp
Mick Daw, Chief Operations Officer, CBH Group
Leigh Burgess, Chief Operations Officer, Riordan Grain Services

10.00am -
10.30am

Session 2.3: Unlocking Opportunities: SEA Feed grain markets & new "style" trade agreements in today's challenging global trade order

Facilitator: Rosemary Richards, Trade Market Access Consultant, Grain Trade Australia

Panel: Jared Greenville, First Assistant Secretary, Trade & International Division, DAFF
John Southwell, GM Trade & Market Access, Grains Australia
Su McCluskey, Australian Agriculture Trade Diversification Representative,
National Farmers' Federation

10.30am -
11.00am

MORNING TEA

11.00am -
11.45am

Session 2.4: The Political & Geo-Political Landscape – Challenges for Australia's Success

Facilitator: Michael Rowland, award-winning journalist.

In conversation with: Professor Hon George Brandis KC, Former High Commissioner to
the UK, Liberal senator and Federal Attorney-General. He is now a professor at the ANU's
National Security College.

TECHNICAL PROGRAM

DAY 2
THURS
30 JULY

11.45am -
12.30pm

Session 2.5: CEOs in Conversation

Facilitator: Michael Rowland, award-winning journalist.

In conversation with: Quinton Hildebrand, CEO & MD, Ridley Corporation
Ben Macnamara, CEO, CBH Group
Mike Guerin, CEO, National Farmers' Federation

12.30pm -
1.30pm

LUNCH

1.30pm -
2.00pm

Session 2.6: AGIC India - The landscape in India & Agribusiness, Food & Beverage Trends

Facilitator: Todd Miller, Trade and Investment Commissioner, Austrade, Mumbai

Speaker: Mr Khalid Khan, Vice President & Head - Procurement & Supply Chain and Member of Agri-Business Management Committee at ITC Limited, India

2.00pm -
2.30pm

Session 2.7: AGIC Asia - Market in Focus - Vietnam

Speaker: Mr Gia Tue, Vuong, CEO, Golden Wheat Joint Stock Company, Vietnam

2.30pm -
2.55pm

Session 2.8: GTA Five Under 30 Cohort - Stories, ambitions & challenges

Facilitator: Richard Perkins, Managing Director, Greenoaks Agriculture & GTA Director

Panel: Bonnie Baker, Grains & Meal Purchasing, JBS Pork
George Laurie, Junior Pulse Trader, LDC

2.55pm -
3.15pm

Session 2.9

Keynote: Mr Sam Birrell MP, Shadow Assistant Minister for Agriculture

3.15pm -
3.45pm

AFTERNOON TEA

3.45pm -
4.15pm

Session 2.10: Hills to Climb for a Resilient Tomorrow

Panel: Fiona Marshall, Director, GrainGrowers
Sharon Starick, Chair, GRDC
Pat O'Shannassy, CEO, Grain Trade Australia

4.15pm -
5.00pm

Session 2.11: Special Guest Speaker

Keynote: Curtis McGrath OAM PLY, Athlete

5.00pm -
5.15pm

Technical Program Closing Comments

Pat O'Shannassy, CEO, Grain Trade Australia

7.00pm -
midnight

AGIC 2026 Gala Dinner

Sponsored by CBH Group



SOCIAL PROGRAM

WELCOME RECEPTION

When: Wednesday, 29 July. 5.00pm - 7.00pm

Where: Exhibition Area, Crown Promenade

Held at the end of the Day 1, the Welcome Reception, sponsored by Port of Melbourne, sets the scene for our successful conference. Join us and recap on the days speakers and start firming up new relationships and networks.

The ticket to the Port of Melbourne Welcome Reception is included in your registration and we look forward to seeing you there. Please wear your Delegate Badge for entry.

SPONSORED BY

Port of Melbourne



AUSTRALIAN GRAINS INDUSTRY CONFERENCE GALA DINNER

When: Thursday, 30 July. 7.00pm - midnight.

Where: Crown Palladium

Dress Code: Business Formal

Tickets: Bring your Delegate Badge with you or if attending Dinner only, bring your QR code

The **CBH AGIC 2026 Gala Dinner** is certainly one of the social highlights of AGIC. Held on Thursday, 30 July, you'll be able to wind down after two information packed days, catch up with industry colleagues and reflect on another wonderful conference.

Join us for a night of entertainment, drinks and a five-star dinner as we celebrate the industry and the last night of AGIC 2026.

SPONSORED BY



AUSTRALDE INTERNATIONAL DELEGATE AND EXPORTER BUSINESS MATCHING BREAKFAST

When: Thursday, 30 July. 7.30am - 8.30am

Where: Austrade International Delegate Lounge

A focused business networking breakfast at AGIC, the Austrade International Delegate & Exporter Business Matching Breakfast brings together international delegates and Australian exporters for targeted industry connections and discussion.

This session is designed to facilitate business-to-business engagement, supporting export relationships and creating opportunities for meaningful connection across global grain markets.

International delegates and Australian exporters will have the opportunity to connect in a structured yet informal setting to explore trade and industry opportunities.

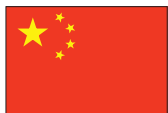
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AUSTRALIA



DELEGATION PROFILES



CHINA

Ms Huang Jie Jun

Guangdong Haid Group

Haid Group is a China-headquarter company specialising in animal nutrition, engaging in feed, animal healthcare products and breeding seedlings. We recorded global feed sales of 32 million tons in 2025, topping China's feed industry with top-tier global ranking.

We are developing a worldwide sourcing platform for agriculture commodities. Australian agricultural raw materials such as wheat, sorghum, barley, chicken meal, meat and bone meal and fish meal are widely used across our production bases.

Ms Huang Shu Ting

Guangzhou Huaren Grain Trading Co., Ltd.

Guangzhou Huaren Grain Trading Co., Ltd. (hereinafter referred to as "Huaren Grain") was established in 2007. It specialises in food and feed ingredients, working as a prestigious importer and domestic supplier. It operates four independently managed grain depots in Guangzhou and maintains excellent credit standing with banks. It has been recognised as a Guangdong Provincial Key Leading Agricultural Enterprise and granted the Advanced Certification of Authorised Economic Operator (AEO). Huaren Grain's business covers essential commodities including wheat, corn, sorghum, rice, barley, oats, and others. It purchases various varieties from globally renowned grain suppliers and has maintained long-term cooperative relationships with the Australian grain companies. Australia is one of its most important supply origins.

Huiyao Iuan

Yantai Jiashangjia International Trade Co. Ltd.

Yantai Jiashangjia International Trade Co., Ltd. was established in 2010 and is an import and export trading enterprise primarily engaged in the sales of various grains such as wheat, corn, soybeans, and other agricultural products. Our company's motto is "Integrity and profit are intertwined; nurture integrity to generate profit." We have successively opened our own import business and sold nearly 400,000 tons of grain from 2019 to 2023, with sales exceeding 500 million yuan. The volume of grain trade has been increasing year by year. The company adheres to the business philosophy of "survival through quality, efficiency through cost, and development through output", and is committed to customer first, mutual benefit, and integrity. We warmly welcome friends from all walks of life to visit our company to enhance friendship, negotiate business, and create a brilliant future together.

Ms Lisa Dong

Nanjing Bonagro Int'l Trading Co., Ltd.

Nanjing Bonagro International Trading Co Ltd, engages in barley, red sorghum, oats, and green mung bean wholesale. We are located in China, and have seven factories across the country: Tianjin, Qingdao, Chongqing, Chengdu, Guangzhou, Nantong, and Luzhou.

Ms Dai Xiaoyan

Tongwei Agricultural Development Co. Ltd.

Tongwei Agricultural Development Co. Ltd. is a core subsidiary of Tongwei Group — the world's first Fortune Global 500 enterprise in the photovoltaic industry, and a national key leading enterprise in agricultural industrialisation in China. With nearly 400 subsidiaries and branches across China and overseas and over 60,000 employees, Tongwei Group operates across both green agriculture and green energy sectors.

Specialising in feed manufacturing and aquaculture as its core businesses, TWAD also covers aquatic seed breeding, aquaculture services, animal health products, agricultural testing, and fishery facilities and equipment. With an annual feed production capacity of 8 million metric tons, TWAD ranks among the world's top aquatic feed producers and a major manufacturer of livestock and poultry feed in China.

Backed by over 80 feed-focused subsidiaries and branches, our production and sales network spans most regions of China and key Southeast Asian markets including Vietnam, Bangladesh and Indonesia, generating steady and substantial demand for high-quality feed grains such as barley and sorghum.

Steven Sun

AU SUPERIOR

AU SUPERIOR is a China-based international trade and supply chain company with a clear focus on agricultural commodity imports from Australia. The company is currently prioritising the procurement of Australian feed barley, while also exploring import opportunities in wheat, canola, canola meal, and pulses. AU SUPERIOR has already completed approximately 2,000 metric tons of barley import testing and is preparing for an annual procurement scale of around 100,000 metric tons. Its downstream demand is closely linked to China's feed and livestock sector, with feed mill customers and market channels centred around major users such as Dekang Group Husbandry. By participating in this program, AU SUPERIOR aims to establish direct and long-term connections with Australian grain exporters, agricultural suppliers, and trade institutions, and to develop stable, commercially viable Australia-China supply partnerships for bulk agricultural commodities.

DELEGATION PROFILES

Ms Ouyang Wentao

Dekang Group

Sichuan Dekang Animal Husbandry and Food Group Co., Ltd. (hereinafter referred to as “Dekang Group”) adheres to the philosophy of “raising livestock with a food mindset and producing food with a health mindset,” focusing on modern animal husbandry and high-end food industries. Currently, Dekang Group operates two national key enterprises in agricultural industrialisation, with business spanning pig farming, premium chicken breeding, food processing, and digital intelligent agriculture. Its more than 160 subsidiaries are distributed across 14 provinces, municipalities, and autonomous regions nationwide, establishing it as one of China’s most competitive and fast-growing animal husbandry enterprises. On December 6, 2023, Sichuan Dekang Animal Husbandry and Food Group Co., Ltd. officially listed on the Main Board of the Hong Kong Stock Exchange (stock abbreviation: Dekang Animal Husbandry; stock code: 2419.HK). In 2025, the company achieved revenue of 23.159 billion yuan and a profit of 1.433 billion yuan. Its core business – pig production – ranked fifth in China by output volume, while its yellow-feathered broiler production ranked third. In 2026, the group is projected to require 8.5 million tons of feed and 5 to 5.5 million tons of grains.

Wang Yongguang

Henan Zunda Imp. & Exp. Co., Ltd.

Zhongyunda (Henan) Import & Export Co., Ltd., established in September 2022, is a fully qualified importer maintaining active partnerships with overseas suppliers.

Based in Zhengzhou, Henan, the company specialises in importing raw grains, food, and feed for domestic processing and sales. Supported by robust warehousing and logistics, Zhongyunda has achieved a cumulative transaction volume of RMB 2 billion and an import volume of 500,000 tons.

Our diverse product portfolio includes yellow peas, maple peas, green peas, sorghum, lentils, and various oil and oilseed products.

Liu Lingxue

General Manager, Guangzhou Liangnian Import & Export Trade Co., Ltd.

Since its establishment in 2000, Guangzhou Liangnian has grown into a leader in the agricultural product distribution sector and is recognised as a Key Agricultural Leading Enterprise in Guangdong Province. Specialising in the deep processing of agricultural products, our portfolio includes small-packaged grains, mushrooms, nuts, and more. We provide customised packaging and OEM services to meet diverse client needs.

With over 6,000 square meters of warehousing and more than 50 varieties of grains, our products are exported to Hong Kong, Macao, Southeast Asia, Europe, and the Americas. Upholding professionalism and integrity, we are dedicated to promoting high-quality agricultural products and providing global clients with healthier products and services.

Chen Changwei

Managing Director, Nanjing Bonagro Intl Trading Co., Ltd.

Nanjing Bonagro Int'l Trading Co., Ltd. (Est. 2010) is a premier agricultural trading enterprise with six processing plants across China. Backed by 25 years of industry expertise, we maintain stable trade relationships with clients in over 50 countries.

Our core products span four segments: grains and pulses, oilseeds, spices, and cereal feed. We supply high-quality raw materials to global food and feed manufacturers, supported by ISO22000 certification and proprietary brands.

Bonagro is a Board Member of the Global Pulse Confederation (GPC), a Vice President Unit of CFNA, and a recognised Export Demonstration Enterprise of Jiangsu Province.

Sun Kai

Project Manager, CFNA

Established in 1988, CFNA is a leading industry association representing over 4,300 companies in China’s agricultural trade. It coordinates and promotes the development of key agricultural sectors, particularly focusing on pulses, grains, cereals, and oils. CFNA provides consultation services, safeguards members’ rights, ensures fair competition, and facilitates the healthy growth of the agricultural and food trade industry.

Zhuang Xinyi

R&D Supervisor, Agricultural Products Div., ITG

Wang Xiaojun

R&D Head, Agricultural Products Div., ITG

Fan Yi

International Business Manager, ITG Agri Products

Chen Yanyan

Purchasing Manager, ITG Agri Products

Xiamen Itg Agricultural Products Co., Ltd.

Xiamen ITG Agricultural Products Co., Ltd., established on December 19, 2019, has a registered and paid-in capital of RMB 700 million. As a state-controlled enterprise, its main businesses include the wholesale and import/export trade of edible agricultural products, warehousing services, and the wholesale of pesticides.



INDIA

Mr Bimal Kothari

Chairman, India Pulses and Grains Association

Mr Bimal Kothari is the Managing Director of Shivam Pulses Ltd., a company engaged in the import and export of pulses, sugar, rice, and other commodities for over three decades. A law graduate by qualification, he currently serves as the Chairman of the India Pulses and Grains Association (IPGA), the apex body representing India's pulses trade and industry. He has been associated with IPGA since its inception in 2011, having served as Vice-Chairman for over a decade before assuming the Chairmanship.

Previously, Mr Kothari held the position of Chairman of the Asia-Africa Committee of the Global Pulses Confederation and has contributed in various capacities to several prominent business federations in India. Widely regarded as a veteran of the pulses sector in India and internationally, Mr Kothari possesses extensive knowledge and expertise, particularly in trading with pulse exporters from East African nations, including Tanzania. His familiarity with Tanzanian pigeon peas, chickpeas, and other pulses of Tanzanian origin is well recognised. Over the years, he has actively collaborated with policymakers, international trade associations, and research institutions to advance the global pulses sector.

Mr Satish D Upadhyay

Hon. Secretary, India Pulses & Grains Association

Mr Satish D. Upadhyay is a seasoned professional in the global Agri-commodities sector with over three decades of extensive experience in the pulses industry and international trade. Based in Navi Mumbai, he currently serves as the Honorary Secretary of the India Pulses and Grains Association (IPGA) — the apex body representing India's pulses trade and industry. Throughout his career, Mr Upadhyay has developed deep expertise in the pulses and beans market, pulse processing, and international agricultural trade dynamics. His profound understanding of global trade trends and commodity movements has established him as a respected figure in the international pulses' community.

An alumnus of the Symbiosis Institute of Business Management, Mr Upadhyay holds an MBA with a specialisation in International Foreign Trade. Before founding his own Agri-broking and indenting firm, Dalal Satish D. Upadhyay, he held key positions with leading organisations such as Adani Enterprises and the Kothari Group, gaining valuable experience across multiple dimensions of agribusiness operations and trade.

Mr Kapil Dev

Head Pulses Vertical and Core, Bunge India Committee Member, India Pulses & Grains Association

Mr Kapil Dev is a senior Agri-commodity professional with approx. 20 years of experience spanning physical commodity trading, exchange-based derivatives markets, supply chain management, and regulatory policy in India.

Kapil is an agriculture graduate and an MBA in agribusiness. Currently, He serves as Head of India Pulses Business at Bunge India Pvt. Limited, one of the world's foremost Agri-commodity trading and processing conglomerates. In this role, he holds full responsibility for India's pulses business, overseeing procurement strategy, physical trade execution, risk management, and supply chain operations.

Before this, Kapil served as Chief Business Officer at NCDEX Ltd, India's leading Agri-commodity derivatives exchange, where he was instrumental in driving business growth, institutional engagement, and market development initiatives for Agri commodities futures and spot market. He has also served Glencore, Monsanto and DCM Shriram in his past roles.

He has served as a member of various key business forums/associations like IPGA, CII, CPAI, FICCI, SEBI and other Govt. expert committees on agriculture policies & markets.

Ms Harsha Rai

Mayur Global and Managing Committee Member, India Pulses & Grains Association

Ms Harsha Rai is a Co-Founder and managing partner at Mayur Global Corporation, a second-generation Agro brokerage firm in India with over four decades of legacy in the global pulse trade.

With an MBA in International Business and extensive hands-on market experience, she actively brokers significant volumes across major pulse categories including chana, Kabuli chickpeas, red lentils, and other key commodities in both domestic and international markets.

Harsha works closely with exporters, importers, processors, and trading houses, serving as a strategic bridge between origin suppliers and demand centres worldwide.

Her expertise lies in interpreting production cycles, trade policy shifts, global supply-demand dynamics, and price volatility across pulse markets. Recognised for her data-driven insights and grounded market intelligence, she is a regular speaker at industry conferences and a trusted voice in media discussions on Agri-trade.

In an increasingly volatile global environment, she is known for bringing clarity to complexity, strengthening trade confidence, and enabling informed decision-making across the global pulses value chain.

DELEGATION PROFILES

Mr Binod Agarwal, MD

SGR Export, Managing Committee Member, India Pulses and Grains Association

Mr Binod Agarwal, known for connecting origin and destination markets, has actively expanded pulse trade between Australia and key consumption markets in the Indian Subcontinent and the Middle East. He is a regular speaker at international industry forums and contributes to discussions on trade policy, food security, supply chain development, and the future of the global pulse industry.

Under his leadership, the company has established relationships in more than 35 countries and handles annual trade volumes exceeding 500,000 metric tons. His extensive experience across both mature and emerging markets has made him a trusted voice among traders, processors, exporters, and policymakers worldwide.

Mr Amith Agarwal

Co-Founder & CEO, Star Agri, Managing Committee Member, India Pulses & Grains Association

Mr Amith Agarwal is an agri-business leader with nearly two decades of experience driving change at the intersection of agriculture, finance, and technology. As the co-founder and CEO of Star Agri, he has played a pivotal role in building the company into one of India's leading integrated Agri-solutions providers, with operations across warehousing, Agri-financing, logistics, and digital Agri-commerce.

His expertise in corporate partnerships, brand and market strategy, and financial oversight extends to Agri wise, where he has helped shape the company's approach to Agri-finance and rural credit solutions since 2016. A pioneer in the field, Amith has spearheaded the development of Agri Bazaar, India's largest Agri-tech platform, which streamlines agricultural markets and supports millions of farmers nationwide. He serves on the boards of several Star Agri group entities, including international subsidiaries in Singapore and the UAE, and has led initiatives across fundraising, regulatory engagement, and strategic partnerships.

An executive education alumnus of Harvard Business School, Amith is also a member of YPO Mumbai, a Board Member of the Global Pulses Confederation (GPC), and part of the Managing Committee of the India Pulses and Grains Association (IPGA). He is a regular speaker at leading industry platforms including CII, FICCI, and SEA, where he shares insights on Agri-innovation, food systems, and technology-led growth.

Amith continues to be driven by a vision to modernise Indian agriculture through sustainable, tech-enabled solutions that empower farmers and strengthen the Agri value chain. His thought leadership is regularly featured in top industry publications, both nationally and internationally, further solidifying his reputation as an innovative thinker and visionary in the agriculture space.

Mr Sumit Gupta

Waseda Global and Provenance Agri Supply, Managing Committee Member, India Pulses & Grains Association

Mr Sumit Gupta has 21 years of work experience in India and the Global Food and Agriculture sector, working with Cargill, Olam International, and McDonald Pelz. Sumit started his career with Cargill India in 2004 to set up corn business in India, then joined Olam in 2013 to work at the Global Trading Desk in Singapore, followed by starting the Asia office of McDonald Pelz Global Commodities in 2014.

Currently, the Director and Promoter of Provenance Agri Supply Chain Solutions, CEO of Waseda Global,

Promoter of Agnomics Analytics and Level A Commodities. Provenance Agri is a research-led organisation anchored in methodical analysis, strategic insight, and deep sectoral expertise. The firm's core focus is around food, agricultural, and commodity markets, delivering rigorous, data-driven research and strategic advisory across the Agri value chain.

Waseda Global is an end-to-end, full-service firm that does analytics, brokerage and consulting services. Agnomics Analytics is into Ag Analytics and supports data in the Ag Sector. Level A commodities generate daily research reports on several commodities. We have offices in India, Singapore, Vietnam, China, the USA, and Europe.

Sumit is a Qualified Gafta Arbitrator, Certified Technical Analyst from CFTe US, and an MBA from IIFT Delhi, & an Alumnus of Harvard Business School, with exposure to India and international markets, derivatives, and hedging strategies.

Currently, Sumit works alongside a government think tank on providing views on trade policies. The Goal is to support India in its vision of Food and Nutritional security.

Mr Ajay Goyal

Goyal International, Managing Committee Member, India Pulses & Grains Association

Mr Ajay Goyal, CEO of Goyal International, an Agro-based company based in Chennai, is engaged in the import and export of pulses, rice, and other agricultural commodities. Coming from a family with over four decades of experience in the commodity trade, he has played a significant role in expanding the company's presence in domestic and international markets while upholding its longstanding reputation for reliability, integrity, and quality.

Mr Goyal is actively involved in industry affairs and serves as a Committee Member of the India Pulses and Grains Association (IPGA), the apex body representing India's pulses trade and industry. He has also held the position of Joint Secretary of the Tamil Nadu Pulses Importers & Exporters Association, Chennai, where he has contributed to strengthening industry collaboration and advancing the interests of the pulses trade.

Khalid Khan

Vice President & Head – Procurement & Supply Chain
ITC Limited – Agri Business Division

Mr. Khalid Khan is a seasoned business leader and strategic commercial executive with more than two decades of experience at ITC Limited. He currently serves as Vice President and Head – Procurement & Supply Chain for the Agri Business Division and is a member of the Agri Business Management Committee. He also chairs the Operations Review Committee of the Agri Business Division, playing a pivotal role in driving operational excellence, procurement transformation, and supply chain effectiveness across the business.

Over the course of his career, Mr. Khan has been instrumental in establishing and scaling the procurement and supply chain ecosystem for Aashirvaad, one of India's most trusted food brands. His contributions have supported the growth of Aashirvaad Whole Wheat Atta, the country's leading packaged wheat flour brand, helping build a robust and efficient farm-to-consumer value chain.

Known for his strategic vision, leadership capabilities, and deep understanding of agricultural sourcing and supply chain management, Mr. Khan has played a significant role in strengthening ITC's agri-business operations and driving sustainable growth.

Mr. Khan holds a Bachelor of Technology (B.Tech.) in Electronics and Communication Engineering from Zakir Husain College of Engineering and Technology, part of Aligarh Muslim University, Aligarh. He also earned a Master of Business Administration (MBA) in Finance and Marketing from Indian Institute of Foreign Trade (IIFT), New Delhi, one of India's premier business schools.

In addition to his corporate responsibilities, Mr. Khan contributes to industry policy and trade discussions as a member of the Confederation of Indian Industry (CII) National Trade Policy Council.

His extensive experience in procurement, supply chain management, agricultural sourcing, and business leadership continues to make him a key contributor to the success and growth of ITC's Agri Business Division.



PHILIPPINES

Romilyn Aquino

R.M. Aquino Trading

R.M. AQUINO TRADING is a duly registered sole proprietorship established in 2017. The company specializes in the supply of a wide range of products on an indent basis, sourcing exclusively from reliable and trusted manufacturers and exporters in Australia, Argentina, Canada, India, Myanmar, the United Kingdom, the United States, and Russia.

Backed by a strong global network of reputable partners, R.M. AQUINO TRADING is committed to delivering high-quality products, dependable sourcing solutions, and exceptional customer service. We strive to meet the diverse requirements of clients across various industries by providing competitive, efficient, and reliable procurement services

Karen Joy Lopez

De Heus Philippines

De Heus Philippines Animal Nutrition is an international producer of a complete range of compound feed, premixes, concentrates and feed specialties. Our customers are independent farmers, integrations and dealers. We provide nutritional concepts that ensure maximum animal health and optimal performance. Enabling our customers to feed their poultry, pigs, ruminants and aquaculture every single day. We invest throughout the supply chain to support the development of the agriculture sector.

Joana Garce

Sabrina Paurillo

Rosemarie Latonero

Amtrade

AMTRADE is 100% Filipino-owned, and our directors have over 27 years of experience in agricultural commodity trading and shipping. Our company acts as indent seller of various agri-commodities in the Philippines. One of the main commodities we trade in the Philippine market is Feed wheat and Milling wheat. We are an efficient and friendly team, committed to delivering excellent results for our clients. We take pride in maintaining clear and effective communication—both within our team and in our interactions with valued clients and suppliers.

DELEGATION PROFILES

Addie Deanne Alday

Emmronn, Inc.

Emmronn Inc. is a Philippine-based international trading and supply chain solutions company committed to connecting global manufacturers with local industries through reliable sourcing, product development, and market expansion.

Leveraging an extensive network of international partners and suppliers, the company delivers customized solutions that support sustainable growth across various sectors.

As part of its strategic growth initiatives, Emmronn is expanding its product portfolio to include a wider range of grain products to meet the evolving requirements of the animal feed industry. The company is actively seeking partnerships with reputable global producers of feed grains and feed ingredients to provide high-quality, competitively sourced raw materials that support the nutritional and production needs of feed manufacturers.

Emmronn's expertise extends beyond trading, offering comprehensive support in supplier qualification, product customization, logistics coordination, and supply chain management. By working closely with both suppliers and customers, the company ensures products meet technical, and commercial requirements while fostering long-term business relationships.

Driven by professionalism, integrity, and customer focus, Emmronn aims to be a trusted partner for companies seeking market access, strategic sourcing opportunities, and collaborative product development. Through this business matchmaking event, the company looks forward to establishing mutually beneficial partnerships that strengthen supply chains and create sustainable value for the animal feed industry and beyond.



VIETNAM

Suong Vo

Business Director, Viet-Agri Commodities (ACC)

Viet ACC is private company established in 2005 trading commodities and additives for both food and feed industry. With more than 20 years in the market, we continually strive to develop more business models aims to satisfy the volatile in every segment. We look forward to cooperate with right partners, bring right values for everyone's benefit.

Van Nguyen Deputy Director

Minh (Emma) Chu

Thai Tan Company

Thai Tan is leading supplier for Vietnam, Cambodian brewing industry. We supply full package for brewing process, including malt and barley from Australia. With our key partners in Victoria state, we are exploring opportunity to supply feed wheat and barley to feed sector in Vietnam as well.

Hong Hai Nguyen

CEO, Natural Life Sources Co., Ltd.

Green Food is a food brand owned by Natural Life Sources Co., Ltd. We believe that healthy nutrition is the foundation of a great day - one filled with positive energy, well-being, and happiness. With this simple belief in mind, Green Food was established to inspire a change in mindset and encourage healthier food consumption habits. With more than 9 years of experience in importing and distributing health-focused food products, we have delivered over 1,000,000 products to Vietnamese consumers, including fresh milk, oats, cereals, and many other nutritious foods. Today, Green Food is a strategic partner of leading global companies such as Lactalis, Mlekovita, Yarra Valley. We also serve as a trusted distribution partner for supermarket chains and retail stores across Vietnam.



Richard Hoang

CEO, IFSS

Founded in 2012. Starting from a private company in Singapore, our passion has always been to bring producers and consumers of food closer to one another. The IFSS Group is a matrix organisation with sales of Food Ingredients, Food Service, Meat Processing, Animal Feed and Nutraceuticals organised into the Asia Pacific Region.

Tue Vuong

CEO, Golden Wheat

Golden Wheat JSC is a flour milling company in Vietnam, founded in 2008. We are one of the leading wheat importers in the country with annual import up to 1 million metric tons of wheat.

Dao Thi Dung Vice General Director

Ms Mai Nguyen Vice General Director

Trinh Hoai Vien Vice General Director

Vo Thi My Hang Im-export Manager

Khai Anh Binh Thuan

Khai Anh Group is one of Vietnam's leading agricultural trading companies, established in 2006. Over the past 20 years, we have grown from a local agricultural supplier into a global trading house, specializing in sourcing, importing, storing, processing, transporting, and distributing grains and oilseeds.

In 2025, our total traded volume exceeded 5.2 million tons, generating approximately USD 1.5 billion in revenue. We operate a nationwide network with 178,000m² of warehouses, handling more than 120 vessels annually from over 15 countries, including the US, South America, Australia, the Black Sea, and Europe.

Our main products include corn, wheat, soybean meal, DDGS, PKE, and feed additives, supplying Vietnam's leading feed manufacturers while also exporting to neighboring markets. Today, Khai Anh holds approximately 18% of Vietnam's grain import market, making us become the largest importers of feed ingredients in the country.

We are committed to building long-term partnerships based on integrity, reliability, transparency, and sustainable growth, creating value for both our customers and global suppliers.



INDONESIA

Kiat Hwa Chua

PT Cerestar Indonesia Tbk.

Ms Januwarti Gondo Soebedjo

Bogasari

Bobby Ariyanto

Bogasari

Adi Witono

Bogasari

Budi Hartono

Bogasari



TAIWAN

Tsungyao Chi

Chi's Yuan Feng Enterprise Co., Ltd.



Australian Government

Austrade

AUSTRADE

Maggie Yang

China

Harsh Mohan Puri

India

Bang Ly

Vietnam

Liza Bautista

Philippines

Sam Guédouard

Australia

